

WORKSHOP ANNOUNCEMENT

SPACE IS LIMITED

RESERVE NOW

N | B | S presents ... All you wanted to know about
UTILITIES FINANCE, but were afraid to ask

DATES & LOCATIONS

May 27, 2010
Martinelli Event Center
3585 Greenville Rd.
Livermore, CA 94550
925.371.8200

June 3, 2010
Temecula Creek Inn
44501 Rainbow Canyon Rd.
Temecula, CA 92592
951.694.1000

TIME:

9:30 AM - 4:15 PM

REGISTRATION FEE:

\$85 if registered
by May 17

\$110 after
May 17 or onsite

Lunch & refreshments
will be served.

Be afraid no longer! Our team of experts will share the facts on:

- Managing water, wastewater, and solid waste rates
- Financing capital improvement programs
- Balancing long-term system investments and intergenerational rate burdens
- Proactive planning of whole-system obligations
- Developing policies from fiscal management to pricing
- Complying with Proposition 218 analytical and procedural requirements
- Tapping other revenue sources to fund utility needs

SCHEDULE

9:30 - 10:15	Registration and Introductions
10:15 - 11:15	Capital Program Funding, including Debt Financing and Assessments
11:15 - 12:00	Long-term Financial Planning and Rate Revenue Requirements
12:00 - 1:00	Lunch
1:00 - 2:00	Water and Wastewater Rate Equity and Design
2:00 - 3:00	Solid Waste Considerations and Rate Design
3:00 - 3:15	Break
3:15 - 4:00	Proposition 218 Update and Procedural Requirements
4:00 - 4:15	Other Cost Recovery Tools / Wrap Up / Q&A

Sign me up for the NBS Workshop! Please return form below with payment. Check or credit card accepted.

Select a Workshop Location: Livermore, CA - May 27, 2010 Temecula, CA - June 3, 2010

Name: _____ Title: _____

Agency: _____ Address: _____

Phone Number: _____ E-mail Address: _____

Please make check payable to NBS and mail to:

NBS, 32605 Temecula Parkway, Suite 100, Temecula, CA 92592 Attn: Geralin Reyes

If paying by credit card, please provide the following information:

Name on Card: _____ Billing Address: _____

Credit Card Number: _____ Security Code: _____ Type of Card: Amex Visa Mastercard
(Located on back of card) (Circle one)

Expiration Date: _____ Authorized Signature: _____



WORKSHOP SUMMARY: NBS teamed with industry experts to bring you this workshop, focusing on utility finances, revenues and rates (Water, Sewer, Solid Waste, etc.) This workshop will elaborate on real-time issues and methods for capital improvement funding, rate planning, design as well as Proposition 218 and other revenues. Each attendee will receive a binder and CD with presentation materials as well as useful items to take back to their local agencies.

WHO SHOULD ATTEND: The workshop is directed primarily at local government staff involved in financial decisions (i.e., almost everyone!). Individuals, experienced as well as newly hired, are encouraged to attend, including, but not limited to: city managers, finance directors, public works directors, utility staff, department heads, managers, engineers, accountants, debt administrators, administrative assistants, and clerks. The workshop will greatly benefit staff using consultants or doing the work in-house.

ABOUT THE PRESENTERS:

NBS Presenters

Tim Seufert is a Managing Director with NBS. He has over a decade of experience working with public agencies all over California on public finance issues. He has addressed the CSMFO, the League of California Cities, the California Special District Association, and other working groups, and authored articles on related topics.

Jeanette Hahn is the Director of Financial Consulting with NBS. Jeanette has provided consulting to public agencies for 13 years, focusing on the costs of governmental services and recovery of those costs through utility rates, user fees, regulatory fees, and impact fees. She has served most public sector programs, including water and sewer utilities, development review, building and construction inspection, storm water and drainage programs, transportation, parks and recreation, emergency services, community services, and public administration. She has completed over 170 separate engagements during her consulting career, serving public agencies ranging in size from 400 to 1.8 million in population.

Pablo Perez is a Director with NBS. He has over 19 years of experience working with public agencies all over California on Special Assessment and Tax Districts. He is actively involved in the daily management of district administration operations, the preparation of the annual special assessment levies, and the management of related projects including delinquency management and judicial foreclosure.

Additional Presenters

G. Craig Hill is a Partner and Professional for Northcross, Hill & Ach with more than 24 years of experience in public finance. Mr. Hill has served as financial advisor to numerous California cities, redevelopment agencies, special districts, and school districts since 1993, managing public financing for major commercial and residential developments as well as public sector projects. Mr. Hill has extensive experience in tax allocation bonds, utility revenue bonds, general obligation bonds, certificates of participation, tax and revenue anticipation notes, bond anticipation notes, and special tax and assessment bonds. (Livermore presenter)

Tim Schaefer is the founder of Magis Advisors, a public finance consulting firm in Orange County, California. He has more than 40 years of experience in the municipal securities industry. He served more than 20 years on the Technical Assistance Committee to the California Debt and Investment Advisory Commission and three years as a private sector advisor to the Standing Committee on Governmental Debt of the Government Finance Officers Association. He is a co-author of the California Public Funds Investment Primer, published by CDIAC in 2006 and has authored a number of articles on the field of municipal finance. (Temecula presenter)

Dave Davis is the principal of MSW Consultants located in Temecula, California. Mr. Davis is a Certified Management Accountant with over 20 years of experience in the solid waste industry. Mr. Davis provides solid waste consulting service exclusively to local governments in the areas of rate setting, service procurement, regulatory compliance, waste diversion, capital project feasibility analysis, and operational assessment. Since 1992, Mr. Davis has provided solid waste consulting service to over 50 local jurisdictions. Mr. Davis recently co-authored a book on solid waste rate setting for the American Public Works Association (APWA).

WORKSHOP DATES AND LOCATIONS:

Thursday, May 27, 2010: Martinelli Event Center, 3585 Greenville Road, Livermore, CA 94550; 925.371.8200

Thursday, June 3, 2010: Temecula Creek Inn, 44501 Rainbow Canyon Road, Temecula, CA 92592; 951.694.1000

DIRECTIONS:

To Martinelli Event Center: From Interstate 580, take Greenville Road, via Southfront or Northfront Road, south approximately 3.3 miles. The Martinelli Center will be on your right hand or west side of the road, just past the Lawrence Livermore Laboratory site.

To Temecula Creek Inn: From Interstate 15, Exit Hwy 79 South/Temecula Parkway, East onto Hwy 79 South/Temecula Parkway, Right onto Pechanga Parkway, Right onto Rainbow Canyon Rd./Old Highway 395.

REGISTRATION FEES: The registration fee is \$85 per person if registered by May 17, 2010. Late and onsite registration will be accepted on a space available basis only at a fee of \$110 per person after May 17, 2010.

CANCELLATION POLICY: Cancellation requests must be in writing. You may email your cancellation request to greyes@nbsgov.com or fax to 951.296.1998 or mail to Gerialin Reyes, NBS, 32605 Temecula Parkway, Suite 100, Temecula, CA 92592. No refunds are given for cancellation requests received after May 17, 2010. NBS reserves the right to cancel the workshop with fewer than 25 participants. If the workshop is canceled by NBS, enrollees will be given the opportunity to attend the workshop in a different location or obtain a full refund.